

## **Flow Traders Capital Markets Day 2026: 'Horizon 2030 - Becoming the 24/7 liquidity provider of choice'**

**Amsterdam, 23 June 2026 – Today, Flow Traders Ltd. (Euronext: FLOW) presents its strategy update 'Horizon 2030' – a roadmap to becoming the 24/7 liquidity provider of choice and sets its financial ambitions for 2030. The strategy is designed to drive profitable growth across traditional and digital assets, powered by frontier technology, AI and deep learning.**

The strategy is built around our strategic priorities, organized across the six pillars of Flow Traders' core capability set: research and technology, product, connectivity, distribution, trading and execution, and, risk and capital. Together, these pillars provide Flow Traders with the platform to drive financial performance and deliver enhanced value creation for shareholders and other stakeholders.

### **2030 financial ambitions: delivering sustainable growth and value creation**

Based on the 2030 strategy, Flow Traders also set out its 2030 financial ambitions\*:

- Net trading income: > €1 billion
- Return on trading capital: > 50%
- EBITDA margin: > 45%

### **Thomas Spitz, Chief Executive Officer, comments:**

*'Today, we are presenting the strategy for Flow Traders' next chapter. We are launching Horizon 2030 from a position of strength: a profitable, globally diversified franchise with market-leading positions in traditional and digital assets. From this foundation, we are building to become the liquidity provider of choice in a 24/7 global financial ecosystem.'*

*Central to our strategy is the conviction that traditional and digital asset markets are converging into 24/7 always-on markets. Tokenization, infrastructure modernization and investor requirements are removing the boundaries between asset classes and time zones. Flow Traders is uniquely positioned to bridge this transition by combining its market-leading trading capabilities, technology platform and deep institutional connectivity.*

*Our focus will be to expand and scale our core ETF business, continue to grow our digital asset franchise, expand into tokenized asset trading, build out our quantitative trading capabilities and advance our unified 24/7 sales and distribution model.*

*With this strategy and our clear financial ambitions, we are putting forward a plan that is ambitious but realistic, anchored in our strengths and in the structural trends reshaping our industry. With a new, seasoned and diverse leadership team in place, we are fully focused on execution.'*

### **Six pillars: becoming the 24/7 liquidity provider of choice**

#### **1. Research and technology**

Flow Traders is building a technology environment supporting increased iteration from research to automated execution, leveraging quantitative research and technology to address a broadening opportunity set across asset classes and markets.

#### **2. Product**

Flow Traders will broaden its product coverage across ETFs, including active and innovative strategies, while expanding its digital asset and tokenized asset capabilities to further grow 24/7 trading and drive convergence between traditional and digital markets. This positions Flow Traders at the epicenter of the fastest-growing segments in capital markets, capturing the tokenized RWA opportunity forecasted at \$5.5 trillion by 2030.

#### **3. Connectivity**

Flow Traders will leverage technology, AI and deep learning as core enablers to bridge traditional, digital and on-chain markets through one unified low-latency connectivity layer. This infrastructure

is already aligned with the direction the markets are heading and is built to scale as exchanges move to 24/7 operations and settlement rails migrate on-chain.

#### **4. Distribution**

Flow Traders will apply a unified multi-asset distribution strategy to pivot from liquidity provider to a liquidity franchise. Distribution is becoming the next competitive moat, and a unified distribution strategy will deepen counterparty relationships and convert them into multi-product franchises.

#### **5. Trading and execution**

Flow Traders will deepen coverage of current markets while selectively entering new ones and provide end-to-end institutional liquidity for digital assets across all relevant venues.

#### **6. Risk and capital**

Flow Traders' trading capital of approximately €1.1 billion underpins a disciplined capital expansion strategy with a proven risk management framework. Capital is retained through 2030 and deployed rationally across trading, technology and inorganic growth to maximize value creation. Flow Traders sees sufficient opportunities to continue growing NTI at appropriate return levels while strengthening the capital base.

### **Financial framework: delivering sustainable growth and value creation**

Flow Traders has identified three financial levers to deliver increased value creation for shareholders.

- Delivering revenue growth through the execution of its targeted strategic priorities across traditional assets, digital assets, tokenized markets, quantitative trading and a unified 24/7 distribution model.
- Increasing operational leverage through structural cost optimization and business process automation, recycling savings into growth. Given non-recurring items and increased technology investments this year, our 2026 guidance for our fixed operating expenses is updated to €235-245 million.
- Accelerating trading capital expansion, with trading capital already grown 75% to €1,092 million since 2Q24. The Trading Capital Expansion Plan continues to be at the core of Flow Traders' strategy. Capital retention provides a solid base to facilitate strategic execution and revenue growth going forward.

In the trajectory to achieve the stated 2030 financial ambitions, 2026 and first half of 2027 are expected to be transitory with the benefits of our investments expected to come through in our NTI from the second half of 2027 onwards, building momentum towards our 2030 ambitions.

The Company's current dividend and capital distribution approach remains to reinvest all profit into the growth of the business.

### **Webcast and presentation materials**

Flow Traders Capital Markets Day 2026 will be streamed at 10:00 CEST via a live webcast [here](#). A recording of the CMD presentation will be made available on Flow Traders' website after the event.

## Contact Details

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## About Flow Traders

Flow Traders is a leading global ETF and digital asset liquidity provider, on a mission to become the liquidity provider of choice in a 24/7 global financial ecosystem. Founded in 2004, Flow Traders has built on its heritage in European equity ETFs to provide liquidity across more than 25,000 products in ETFs, equities, fixed income, commodities, FX and digital assets, on over 150 venues globally. With more than EUR 7 trillion in annual value traded and over 1,600 active counterparties, Flow Traders plays a central role in ensuring markets remain resilient and transparent. The Company is investing in frontier technologies to drive innovation across traditional and digital asset markets. Operating from eight offices across Europe, the Americas and Asia, Flow Traders brings together over 600 professionals representing more than 60 nationalities.

*\* 2030 financial ambitions are long-term aspirations, prepared within the context of an uncertain macro and market environment. The NTI ambition is supported by the company's Trading Capital Expansion Plan and strategic growth initiatives; RoTC and EBITDA margin are through-the-cycle ambitions.*

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This press release contains information within the meaning of Article 7(1) of the EU Market Abuse Regulation.